

Fall 2024 | Vol. 34 No. 3

The Bulletin

National Tractor Parts Dealer Association

- Great Times In Des Moines!
- Member News
- Your Personal Net Worth
with Craig Shaver





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MICHAEL LIBBIE, Editor
Articles, letters, advertisements and comments are encouraged. Send to: P.O. Box 1181, Gainesville, TX 76241
NTPDA
KIM CARROLL, Operations Manager, Meeting Planner/Event Coordinator
MICHAEL LIBBIE, Business Development - Recruitment/Retention
940-668-0900 • Toll Free 877-668-0900
Fax 940-668-1627
email: ntpda@ntpda.com
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From the President's Pen ...

Well.....they say it's officially fall!!?? Alabama is supposed to be in the upper 90's today, so..... BRING IT ON!! Fall is always an exciting time of year. It brings harvest, hunting, and college football. Who wouldn't be excited? Unfortunately we have been short on rain this year so harvest is in full swing and yields aren't the best. As a customer that was just in said "I'm about to go put this corn out of its misery".



President Trey

It also means we are getting closer to our annual conference and trade show. Final plans are still being made and New Orleans is going to be great!! What more could you ask for??? New Orleans, tractor parts and the best people from the salvage industry....Make your plans NOW to be there.

I hope everyone has a great fall and harvest season. Looking forward to seeing you in New Orleans!

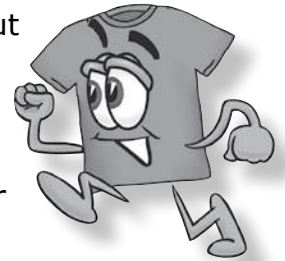
Keep Grinding!

Trey

GOT...SHIRTS?

Jennifer Evers is looking for your logoed t-shirt or a t-shirt from where you are from or really any "tractor related" t-shirt and they can be new...or used. Why? She has this great idea of creating several special items for our upcoming St. Jude Auction when we're in New Orleans. So, here's the deal: grab a couple and mail them to Rock Valley Tractor Parts 1004 10th Ave.

Rock Valley, IA 51247. But hurry, she needs them by October 15th. We can't wait to see what she has in mind and thanks for doing this!



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Staff Notes

New Orleans is a favorite place for meetings and events. It is also the location for NTPDA's Annual Conference and Trade Show, January 15 – 18, 2025, where we will celebrate our past and present at the newly rebranded hotel, Caesars New Orleans. The hotel is in a prime location which sits between the French Quarter and the Garden District.



Kim Carroll

For those who have attended the last two years, think of a combination experience of Nashville and San Diego. New Orleans offers Frenchmen Street for those who love music, the hotel is a short walk to Canal Street which offers many shops and restaurants, and the Riverwalk near the hotel is a really nice way to walk to the French Quarter.

The survey results last January told us more networking and educational opportunities were desired. We listened and the schedule has been built around what was requested. Organized events include fishing in the Gulf, a fun interactive tour of the popular attractions around the city, a teambuilding scavenger hunt in downtown New Orleans, a jazz dinner cruise down the Mississippi River, giving back as a group to some great charitable organizations, learning insider tips while playing table games to up your skills, educational time to learn and engage about enhancing work culture to increase retention and productivity, and dedicated time to share and learn at the Vendor Roundtable Presentations.

Instead of display booths this year we are introducing Vendor Roundtable Presentations which will be like the timed Marketplace in the past but around a table in a more casual setting like speed networking with a small group. The adjustment is being made this year due to space availability at the hotel. The cost to vendors will be a minimum \$500 sponsorship rather than a booth fee and no shipping of items unless so desired. Vendors will still have access to the Whova app to showcase pictures, videos, promotions, etc. Each vendor will also be assigned a 6-foot rectangular table that will be set up around the perimeter of the ballroom to hold items if needed prior to and after the roundtable presentations. During the roundtable presentation those items can be moved to the roundtable reserved for the vendor. Check out the Program at a Glance for more detailed information and feel free to ask if there are specific questions.

The itinerary as well as the area has something for everyone regardless of your interests. For those who plan to arrive early or stay after to enjoy the area, make sure you do your homework ahead of time to know what you want to

Thank You!

We had an exceptional time in Des Moines, Iowa for our Summer Meeting. My only regret is that we didn't have more folks join us for what turned out to be perfect weather and so many exciting things to see and do. While Kim didn't travel to Des Moines in advance of our event she made sure



Michael Libbie

that everything ran on time with some very detailed notes. A big thank you to our friends at the World Food Prize Headquarters, Cole Peterson from Off the Line Performance, Bennie and Jeff Bucklin from Colfax Tractor Parts, Dustin Halderson from the Iowa Cubs and Principal Park, our tour guide from the Iowa State Capital, the staff at the AC Hotel in the East Village of Des Moines, the wait staff at Zombie Burger and Drink Lab plus the folks at Catch Des Moines for their help in giving us some ideas of what to do. You can see some of the images we took in this edition.

So, where are our members? Over the past several weeks I've been creating a "Map of Members" so we can have a better idea of where everybody is. The idea is to attempt to plan our Summer Social and Meeting in a place where more of you can attend. I'll share with you this is a process.

Finally, thank you to our members who send potential members our way. As you know if they join, we will waive your next year's membership dues. Pretty slick and know that we do follow up on every lead.

Enjoy this edition of *The Bulletin* and looking forward to seeing you in New Orleans this coming January for our 40th Anniversary Meeting.

Michael

see. January temperatures average from 40s at night to 60s during the day and New Orleans has SO much to offer.

Email notifications will be sent out as soon as registration is ready, and the information will also be available on the NTPDA website. Register early and make those hotel reservations so you don't miss out. New Orleans will be a great destination to see industry associates in one location and celebrate NTPDA's 40th Anniversary. It will be the place to be January 2025!

Until next time,

Kim



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THE IMPORTANCE OF KNOWING YOUR PERSONAL NET WORTH

Provided by RBC Wealth Management and Craig Shaver



What are you worth – financially, that is? Knowing the answer is an important first step in getting your financial house in order. You can't be effective planning for tomorrow until you know where you stand today. Your net worth is what you own, less what you owe. It is determined by adding your liquid and illiquid assets (such as household and personal possessions, bank accounts, investment accounts, 401k and IRA accounts, business interests, cash value insurance policies and the market value of your home) and subtracting your liabilities (your mortgage balance outstanding, car loans, student loans, etc). The difference between your assets and liabilities is your net worth.

A comprehensive review of your net worth sets the foundation for effective planning and provides a tangible barometer for better money management. An accurate net worth statement helps you identify the value and efficiency of your assets and liabilities. Here are a few examples:

- Cash flow and liquidity – Those who know their personal net worth are more likely to spend, borrow and save sensibly.
- Titling of assets – How you own your assets is important. The wrong ownership arrangement can be problematic and can have a major effect on your family's long term financial future.
- Beneficiary designations – Conduct a beneficiary review of all qualified assets in your household to ensure they are aligned with your estate planning objectives. These include employer sponsored retirement plans, IRAs, and life insurance policies.
- Composition – This is the balance between your cash producing and non-cash producing assets. An accurate assessment will reveal items of concern, such as lack of liquidity or inadequate diversification. An undiversified balance sheet is a red-flag.

- Business interests – If you are an owner, what's the business worth? How is the organization structured? If succession planning is a consideration, is a buy-sell agreement in force and up to date? Consider employing the services of a business valuation specialist to get a clear and realistic appraisal of what the business is worth if you were prepared to sell today.

As a rule, your net worth should be recalculated annually as part of an annual financial physical. Take steps today to assess where you stand, and don't be afraid to consult with a professional team of advisors for advice on helping preserve and enhance your balance sheet going forward.

This article is provided by Craig Shaver, a Financial Advisor at RBC Wealth Management. The information included in this article is not intended to be used as the primary basis for making investment decisions. RBC Wealth Management does not endorse this organization or publication. Consult your investment professional for additional information and guidance. RBC Wealth Management, a division of RBC Capital Markets LLC, Member NYSE/FINRA/SIPC

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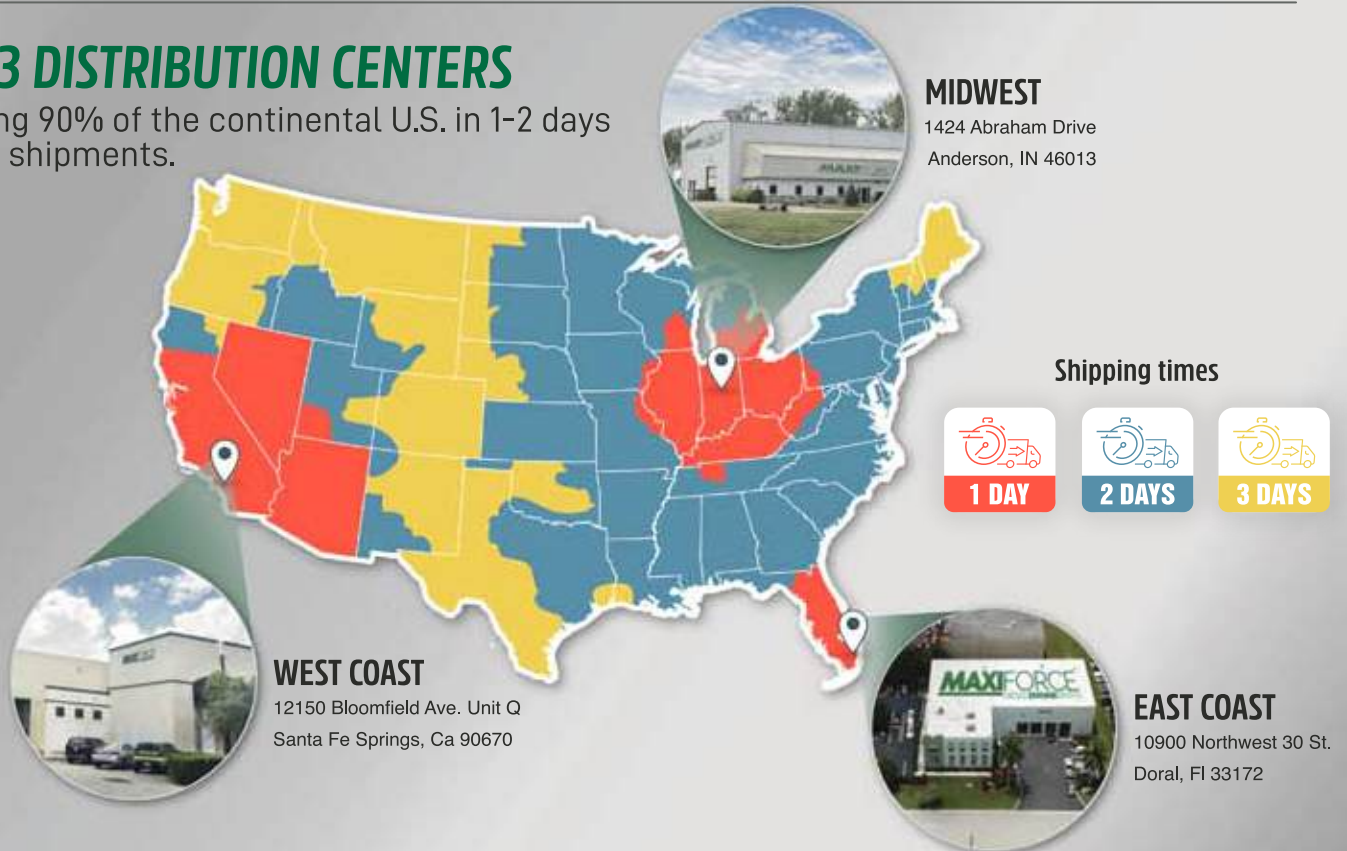
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MEMBER NEWS MEMBER NEWS MEMBER NEWS

**New members have come on board since our Summer Edition.
Feel free to connect with them and let's do some business!**

Spring Garden Repair

We want to welcome our new friends from Spring Garden, Pennsylvania. We had talked months ago and Isaac said it was time to join up. He told us that they are an engine rebuilder and engine parts warehouse and wanted to join to network with others and help their business grow. He also asked about coming to our January meeting in New Orleans. Welcome Isaac! You can reach him at 717-768-3860 and here is their website: <https://springgardenrepair.com/>

Cornfed Components

Welcome to Jacob Rowland and Cornfed Components! They are based in Versailles, Missouri. Jacob tells us they sell new, used and remanufactured parts, specializing in old John Deere equipment. Why join NTPDA? "I want to grow my business and network with other members. I am a solo operator looking for the best ways to make this successful. I've been in business for four years here in Missouri and before that in Western New York." You can connect with Jacob at 660-281-6519. He was referred to us by our friends at Cook Tractor also of Missouri.

Past Presidents and Staff

As you know we're going to be celebrating our 40th year this January in New Orleans. And, we've been working on getting as many as possible of our past presidents and staff to join us. There will be some great history here for so many of us. Our goal is to set aside some time so we can all listen to how it all started and where we've been. Yet another reason for YOU to join us in New Orleans.

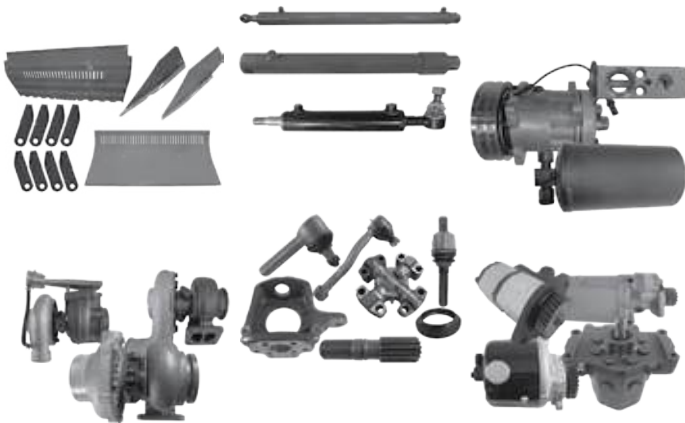
In Memory

We were crushed to learn of the death of our dear friend and member Linda Benton of Southeast Tractor Parts. Our continued thoughts are with Eric as he works through this difficult time. Linda will always be remembered as a bright star who introduced me to the Lemon Drop Martini when we were in Kansas City a couple of years ago. Each time I order her memory comes to mind.



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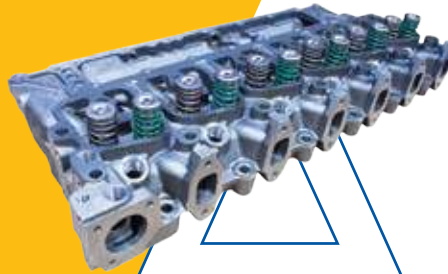


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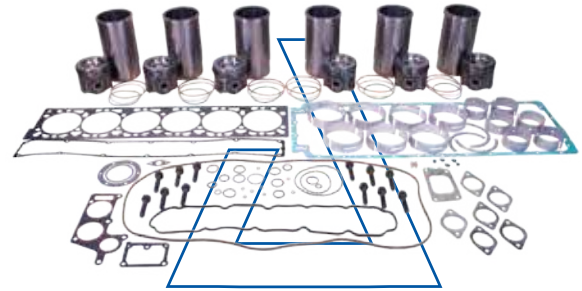
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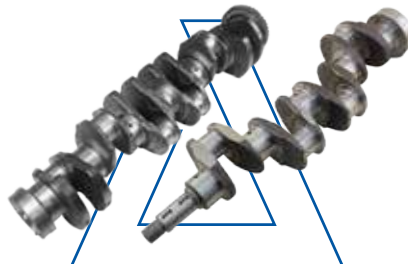
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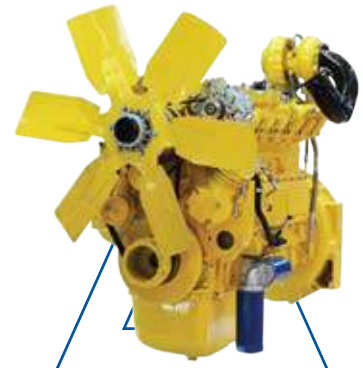
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Let's Eat!

Fiesta Chicken

Here is a crock pot delight perfect for cooler weather and great for that...tailgate party.

Ingredients

- 3 – 5 Boneless Chicken Breasts
- 1 package of Hidden Valley Ranch Seasoning Mix
- 1 can of Rotel
- 1 can of black beans (drained)
- 1 can of corn (drain ½ the liquid)
- 1 block of cream cheese



Put all of the ingredients EXCEPT the cream cheese into a crock pot. Cook on low for 6 to 8 hours. When there is only about 90 minutes left shred the chicken and add the cream cheese. Stir it around until all the cheese is melted and blend into the other ingredients. YUM!!



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Where Are They Now?

In each edition of The Bulletin, we do a feature about past NTPDA Scholarship recipient. This month we're featuring our own Trey Russell, the current president of NTPDA who received a scholarship way back in 1999. In this interview we visit with Trey about how that money helped him attend school and prepared for him to take over the family business, Russell's Tractor Parts. You'll also hear a bit about his father, Pat, who also served as an NTPDA president and today still works with his son in the parts business. Finally we asked Trey to tell us a bit about Scottsboro, Alabama and the surrounding area. If you remember we were there for our Summer Meeting two years ago. To listen to the podcast use your phone to click on the QR Code or follow this link.



Trey Russell, NTPDA President and Pat Russell, former NTPDA President.



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2025 NEW ORLEANS Program At A Glance



NATIONAL TRACTOR PARTS DEALER ASSOCIATION ANNUAL CONFERENCE & TRADE SHOW – CELEBRATING 40 YEARS



WEDNESDAY, JANUARY 15, 2025

Pre-Conference Networking

- 6:30 a.m.** Depart hotel
- 7:30 a.m. - 12:30 p.m.** [St. Bernard Fishing Charters](#) (Mississippi Gulf Outlet Canal - Fish for Redfish, Sheepshead, & Black Drum)
- 1:15 p.m. - 2:30 p.m.** Lunch at CRAVE – “Cook Your Catch” or order off of menu
- 3:00 p.m.** Return to hotel

Limited Space – Sign Up & Payment Required to secure space.) Cost: \$450 per person plus fishing license

Includes: Transportation, Top of Line Fishing Reels & Rods, Fuel, Live Bait (Shrimp), Snacks, Water, Ice Chests for refreshments & Your Catch, Lunch at CRAVE, and Gratuities. **Not Included:** Fishing license (approx.. \$20) per person and must be purchased prior to trip.

THURSDAY, JANUARY 16, 2025

Pre-Conference Networking

- 9:00 a.m. - 11:15 a.m.** [New Orleans VIP City Tours](#)

New Orleans has so much to see and history to soak in. Ride on a comfortable minibus bus through some of the most famous neighborhoods in the city. You'll be shown the landmarks you don't want to miss and hear stories you'll love to hear. Tours are interactive and guides are both knowledgeable and entertaining. Areas covered include the French Quarter, Garden District, Tremé, City Park, Cemeteries, The 9th Ward, and Lake Pontchartrain. Includes a cemetery tour and a break for beignets!

- 11:30 a.m. - 12:30 p.m.** Lunch – Manning's Sports Bar & Grill – Stadium Club – 2nd floor (owned & operated by Caesars)

When people think of Archie Manning, they think of football. But Archie's appeal transcends his athletic achievements. People far and wide have been inspired by his warm personality, drive, and sense of humor. Dine and view unique memorabilia from Archie's career, plus mementos from his sons Peyton and Eli.

- 12:30 p.m. - 3:30 p.m.** [New Orleans Scavenger Hunt](#) – Start at Manning's Sports Bar/End in **Vieux Carre** Ballroom

- 12:30 p.m. - 12:45 p.m.** The Kick Off / **12:45 p.m. - 3:15** -- The Hunt / **3:15 p.m. - 3:30 p.m.** – The Wrap-Up

This walking city scavenger hunt is the ultimate technology-driven event for fun competition, team building, and sightseeing! Teams will experience the cool interactive features of the SmartHunts app on Apple® iPads® that utilize text messaging, audio, video, FaceTime®, social media, QR codes, and GPS with built-in mapping to produce the coolest hunt! These challenging activities encourage teams to think SMART while using the iPads to find New

Orleans landmarks, solve clues, answer trivia, shoot photos, create videos and complete challenges. SmartHunts® have two-way messaging so teams are connected with the SmartHunts facilitator who tracks teams using GPS and monitors photos and scoring during the hunt and will have them up on the big screen when teams arrive at the final location. A collection of the best and most creative photos and videos captured by team iPads® throughout the hunt are presented in a highlight slideshow at the concluding awards ceremony.

2:30 p.m. - 5:30 p.m. Early Registration - **Vieux Carre Foyer** - Pick up Name Badge for Early Arrival Party

Early Arrival Party

6:00 p.m. - 6:45 p.m. Creole Queen Boarding – 1 Poydras St., New Orleans, LA (2 blocks from Hotel towards river)

Wear Your Name Badge to Receive a Boarding Pass

6:00 p.m. - 9:00 p.m. [Creole Queen Jazz Dinner Cruise](#)

6:00 p.m. - 6:30 p.m. **Cocktails / 6:30 p.m. – 8:00 p.m. Dinner Buffet/Evening Entertainment** - New Orleans Jazz Trio

Step back into the glamour and romance of the riverboat era with a cruise aboard the Paddlewheeler Creole Queen! Experience the lively sounds of traditional New Orleans music while enjoying a lavish Creole Buffet in an elegantly appointed dining room. After dinner, and maybe a little dancing, enjoy a classic New Orleans cocktail and sweet Mississippi River breezes on the promenade deck as the city skyline slips by under a canopy of stars. This nighttime cruise is pure New Orleans.

FRIDAY, JANUARY 17, 2025

7:30 a.m. - 8:45 a.m. Breakfast – **Vieux Carre Foyer/Ballroom**

8:00 a.m. - 5:00 p.m. Registration – **Vieux Carre Foyer**

9:00 a.m. - 10:00 a.m. Keynote Speaker – [Brian Carter](#) – **Fulton Street Salon I & II**

Attracting the Future: How to Enhance Work Culture to Increase Retention and Productivity

In today's competitive landscape, businesses face unprecedented challenges in attracting and retaining top talent. Brian Carter, a renowned expert in workplace dynamics, teamwork, and leadership, brings his unique insights to help you transform your company into a magnet for high-performing employees. Discover how enhancing your work culture can not only boost retention but also skyrocket productivity.

Key Points:

1. The New Employee Landscape: What today's workforce really wants
2. Culture as a Competitive Advantage: How top companies use culture to attract and retain talent
3. Beyond the Paycheck: Non-monetary strategies to increase employee satisfaction and loyalty
4. The Productivity-Culture Connection: How a positive work environment drives better results
5. Community Integration: Positioning your company as an employer of choice in your local area

10:00 a.m. - 10:15 a.m. Break

10:15 a.m. - 11:15 a.m. Brian Carter – Engaging breakout on 2 to 3 Key Points from Keynote – **Fulton Street Salon I & II**

11:15 a.m. Break

11:30 a.m. Lunch – **Vieux Carre Foyer/Ballroom**

12:30 p.m. - 2:30 p.m. [Operation Military Care](#) (Charitable/Team Building Event) – **Vieux Carre Ballroom**

Operation Military Care is a unique opportunity to support the brave men and women proudly serving our country. This charitable event starts with a fast-paced icebreaker, then teams work through a series of engaging teamwork exercises, iPad® challenges, and photo & video activities to earn the points needed to acquire care package contents. Examples of the various exercises may include trivia, picture and video challenges, and fun problem-solving initiatives presented on iPads®. Teams also earn points by demonstrating high-performing team attributes such as clear communication,

Continued on next page

Program At A Glance Continued

leadership, innovation and team spirit. After all the items have been acquired, teams will assemble their military care packages and add personal touches in the form of letters written to the recipients that will be included in the boxes. The care package supplies have been carefully chosen, based on the items most requested by service men and women and their families. Teams will leave this event with a deep sense of patriotic accomplishment.

2:30 p.m. - 4:30 p.m. Vendor Set-Up – Vieux Carre Ballroom

Set items (e.g. parts, supplies, informational material, swag, etc.) on 6' rectangular tables assigned to each vendor until roundtable presentations.

2:30 p.m. - 4:30 p.m. St. Jude Auction Set-Up – Vieux Carre Ballroom

Auction Items Needed for St. Jude. Bring the actual item or picture to display. Live auction will be on Saturday evening. Items will be set up and displayed for viewing during the trade show with live bids accepted on Saturday evening.

5:00 p.m. - 6:00 p.m. "Welcome to New Orleans" Cocktails & Hors d'oeuvres - Vieux Carre Foyer & Ballroom

6:00 p.m. - 8:00 p.m. Trade Show Open/Vendor Roundtable Presentations & Poker Run – Vieux Carre Ballroom

Round tables around the room will have a tent card to note where each vendor will be for the Vendor Roundtable Presentations & Poker Run. Vendors – 14 minutes to present products/services with time for questions/answers.

(Example 7-minute presentation/7-minute q/a)

Attendees – Visit vendor roundtables and spend time at each as noted above.

Poker Run – Vendor passes out one card per Attendee who visits table.

Attendees – Redeem tickets for best hand turned into Dealer (NTPDA table) on Friday night and Saturday morning.

Royal Flush – 7 tickets/Straight Flush – 6 tickets/4 of a Kind – 5 tickets/Full House – 4 tickets/Flush – 3 tickets/Straight – 2 tickets/3 of a Kind – 1 ticket

Tickets will be drawn for prizes after lunch on Saturday. Must be present to win.

8:00 p.m. - 11:00 p.m. NTPDA Casino Night - Fulton Street Salon I & II

Time to unwind and play Blackjack, Roulette, Craps & Poker and learn insider tips! Drinks & Reception Stations Served

SATURDAY, JANUARY 18, 2025

Activities in Vieux Carre Ballroom except Board Meeting

7:30 a.m. - 8:45 a.m. Networking – Breakfast & Conversation – Breakfast Served

9:00 a.m. - 11:00 a.m. Trade Show Open/Vendor Roundtable Presentations & Poker Run

11:00 a.m. - 11:15 a.m. Break

11:15 a.m. General Session/Election of Officers/Recognition of NTPDA Presidents

12:15 p.m. Lunch & Poker Run Ticket Drawings

1:15 p.m. Vendor Meeting/Trade Show Close

2:00 p.m. Board Meeting – **Satchmo Room**

6:00 p.m. Happy Hour/Dinner/Awards/Live Auction

SUNDAY, JANUARY 19, 2024

Departures

Theme: Mardi Gras



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Advertising – Marketing Tip

by Michael Libbie

Less is Best!

We recently had a news story about how podcasts are getting longer. The story quoted several podcasters who said that they now feature interviews that last two to four hours in length and people flock to them.

Who has that much time?

We've always been a believer in the fact that less is best when it comes to everything from print ads to blog posts to the "About Us" section of your website. While YOU may think all of that is important (and it is) visitors really don't have the time to scroll through endless words or a bunch of copy in your print ad. Often you can distill the key "unique selling proposition" into just a few words.

One of the most memorable print ads ever was the 1959 VW Beetle ad created by the Doyle Dane Bernbach ad agency. It was ranked as the best advertising campaign of the twentieth century by Ad Age, in a survey of North American advertisements. Impressive...and still true today.

Our advice is: Keep It Short



Think small.

Our little car isn't as much of a troublemaker as you think.
A couple of dozen college kids don't try to hijack it.
The gas on the gas meter doesn't go above the gas price.
Nobody ever stops at gas stops to look at some people who drive like this.

Remember, it's only 22 miles to the gallon in getting you around town.
It's only the price of oil instead of the price of gas.
It's never reaching port Haven.
It's sitting on 4000 acres on a lot of land.
That's because this car got used to

some of our activities, you don't need them when they're done.
Expect when you get into a small parking lot. Or when you need more space. Or get a small water tank. Or look at your car. It's for a...
Think it over.

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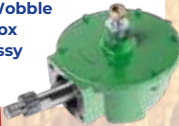
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"Let us not become weary in doing good, for at the proper time we will reap a harvest if we do not give up." Galatians 6:9

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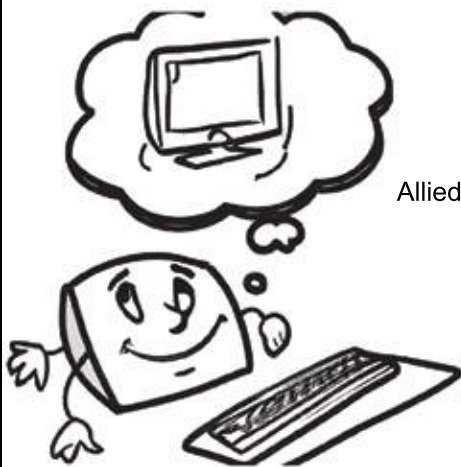


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ATTRACTING THE FUTURE: How to Enhance Work Culture to Increase Retention and Productivity

Keynote Speaker – Brian Carter, CEO of the Brian Carter Group

In today's competitive landscape, businesses face unprecedented challenges in attracting and retaining top talent. Brian Carter, a renowned expert in workplace dynamics, teamwork, and leadership, brings his unique insights to help you transform your company into a magnet for high-performing employees. Discover how enhancing your work culture can not only boost retention but also skyrocket productivity.



Key Points:

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 4. The Productivity-Culture Connection: How a positive work environment drives better results
 5. Community Integration: Positioning your company as an employer of choice in your local area
-

Get ready for a presentation that's as entertaining

as it is informative! Brian Carter's engaging and often humorous approach will keep you on the edge of your seat while equipping you with actionable strategies to create a workplace that not only attracts top talent but also inspires them to stay and excel. You'll leave with a smile on your face and a practical roadmap to transform your company culture, boost employee retention, and drive productivity to new heights. Don't miss this opportunity to future-proof your workforce, position your business for long-term success, and have a great time doing it. Remember, in the world of tractor parts, it's not just about nuts and bolts – it's about the people who keep everything running smoothly!

Biography

Brian Carter is a popular speaker, bestselling author, and IBM Futurist you may have seen on Bloomberg TV, ABC, and in the Wall Street Journal. LinkedIn has called him "an expert you need to listen to." His 20 years of business success guide The Carter Group and Optymedia, agencies that help great people and companies make their businesses even greater. Brian has worked with 100's of organizations in 42 industries, including Microsoft, NBC, Salesforce, JP Morgan, McDonald's, and The U.S. Army. He's taught over 150,000 students, has more than 500,000 online fans, an overall audience of over 5 million. Brian combines cutting-edge expertise, business experience, and professional stand-up comedy skills to deliver inspiration, info, humor, stories, and actionable takeaways, leaving every audience motivated and empowered with new tools and skills that will work today!

Years	NTPDA Presidents	Conference Locations
1985 (Mar)	Andrew Goodman (Discussion Leader)	Dallas, TX
1985 (Aug)	Andrew Goodman (Committee Chairman)	Las Vegas, NV
1985 (Oct)	Andrew Goodman (Committee Chairman)	Des Moines, IA
1986 (Mar)	Andrew Goodman (Interim President)	St. Louis, MO
1986 (Aug)	Jr. Roberts	Minneapolis, MN
1987 (Feb)	Jr. Roberts	Las Vegas, NV
1988	Tom Silver	Orlando, FL
1989	David Eftink	Nashville, TN
1990	Doug Minzenmayer	San Antonio, TX
1991	Doug Minzenmayer	Des Moines, IA
1992	Jerry Bailey	New Orleans, LA
1993	Pat Russell	St. Louis, MO
1994	Pat Russell	Corpus Christi, TX
1995	Gordy Smith	Ponte Verde Beach, FL
1996	Scott Cummins	Houston, TX
1997	Scott Cummins	El Paso, TX
1998	Eric Benton	Nashville, TN
1999	Larry Wenger	Atlanta, GA
2000	Pete Smith	Memphis, TN
2001	Pete Smith	New Orleans, LA
2002	Mike Hansen	Charleston, SC
2003	Mike Hansen	Little Rock, AR
2004	Brian Kooima	Austin, TX
2005	Brian Kooima	Reno, NV
2006	Glen Leaders	Memphis, TN
2007	Glen Leaders	Panama City Beach, FL
2008	Steve Chandler	Kansas City, MO
2009	Steve Chandler	Frisco, TX
2010	Carl Vande Weerd	Nashville, TN
2011	Carl Vande Weerd/Jeff Griggs	Orlando, FL
2012	Jeff Griggs	San Antonio, TX
2013	Jeff Griggs	Little Rock, AR
2014	Jeff Griggs	Tucson, AZ
2015	Jeff Griggs	Memphis, TN
2016	Doug Swanson	Kansas City, MO
2017	Doug Swanson	San Antonio, TX
2018	Scott Schelling	Corpus Christi, TX
2019	Scott Schelling	Mobile, AL
2020	Scott Schelling	Maricopa, AZ
2021	Scott Schelling	(COVID - originally Nashville, TN)
2022	Trey Russell	Kansas City, MO
2023	Trey Russell	Nashville, TN
2024	Trey Russell	San Diego/Valley Center, CA

Greetings from

Greasy Girl

By Terri Stevens



Dear Friends,

If you are like us the crops are looking good this summer. We have been blessed with a lot of rain this year and the grass is green in August. That doesn't happen every year. I had a gentleman that worked for me one time and he said we are one week from a draught or a flood. I think that is really true. Funny how we are always needing something.



Around here we have had good crops, lots of hay and lots of beans. At the summer mixer in Des Moines, we saw a lot of crops and they were beautiful. It is so fun to see that big equipment and the headers that are as long as a semi. Coming from Southwest Missouri we don't have things like that. Our farm land is turning into industry and houses. It makes me sad to see them cutting a road into a bean field and know that next year there will be houses instead of beans. Our world is changing and changing quickly. I try to be resilient to change but when it is so fast it seems harder.

Life is a lot like planting a crop. The Bible says, Remember this: Whoever sows sparingly will also reap sparingly, and whoever sows generously will also reap generously. Each of you should give what you have decided in your heart to give, not reluctantly or under compulsion, for God loves a cheerful giver. And God is able to bless you abundantly, so that in all things at all times, having all that you need, you will abound in every good work. (2 Corinthians 9:6-8)

There are two parts of this scripture that stand out. One is *Remember this*. When God says "remember" we better remember. The other thing is when you decide in your heart what you are going to give. We live in a world that thinks if you plant laziness, you will reap a big pay check, or if you plant anger, you will reap love, or plant unforgiveness you will be forgiven.

So, in these days when our world is changing and changing quickly remember that you reap what you sow. So remember if God says it, it will happen and examine your heart as you are sowing into this world. So as we approach the many changes in this world let's be people who decide in our hearts to sow love and kindness.

Blessings, Greasy

Thank you notes for NTPDA members:

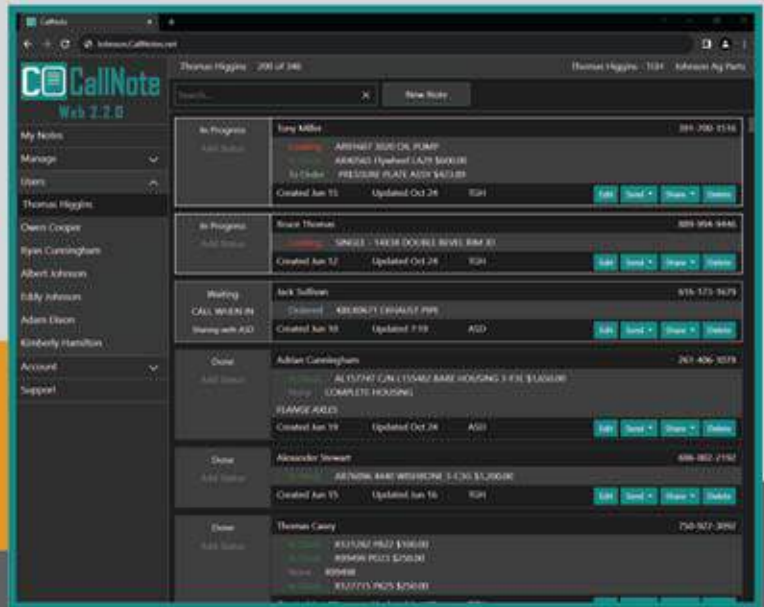
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Sincerely,
Cassidy Riddle

THE NTPDA,
AS I APPROACH THE BEGINNING OF MY COLLEGE CAREER I WANTED TO THANK YOU FOR SELECTING ME AS A RECIPIENT OF YOUR SCHOLARSHIP. I GREATLY APPRECIATE YOUR CONTRIBUTION TO MY ONGOING EDUCATION AND LOOK FORWARD TO BEGINNING THIS NEW CHAPTER.
Thank you,
Nelson P. Riddle

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